



July 27, 2021

Demonstrated Experience NOFA #6

East Buchanan Telephone Cooperative has provided landline telephone service under other legal names since 1905, and solely as a cooperative since 1964. Internet service has been provided to all cooperative members since the 1990's when dial-up Internet service was introduced.

Our General Manager has been in the telecom industry since 1989, and EBTC's Plant Manager along with our four other technicians average over 29 years of experience working in the telecom industry. One technician has been employed for over 43 years while the second-least-experienced technician has been employed for 16 years. Because of recent fiber projects, we have hired another experienced technician effective Oct 1, 2020.

We also have engaged Huntel Engineering for planning, engineering, and inspection services in regard to this project. Huntel Engineering has been in business since 1972 with over 173 customers throughout the Midwest. They helped with design and implementation of the first FTTH (Fiber to the Home) deployment in Nebraska, and Huntel Engineering President has worked on over 80 FTTH design and builds in the states of Iowa, Nebraska, and Kansas.

Huntel Engineering assisted us in our fiber project in the Aurora-Stanley exchange, our \$2.2M CARES Act grant which provides service to most of Quasqueton service area, and we are continuing with Winthrop rural ACAM areas which will be completed this Winter and completing fiber to all EBTC rural areas. West Union Trenching from West Union Iowa was the contractor for the projects and our technicians are connecting each home to the fiber optic cable.

East Buchanan Telephone Cooperative partners with, collaborates with, and donates to many organizations both inside and outside of our service area. EBTC also has a \$125,000 USDA revolving loan fund (RLF) and has assisted many start-ups and expanding businesses over the years. EBTC currently has one outstanding RLF loan to a local business.